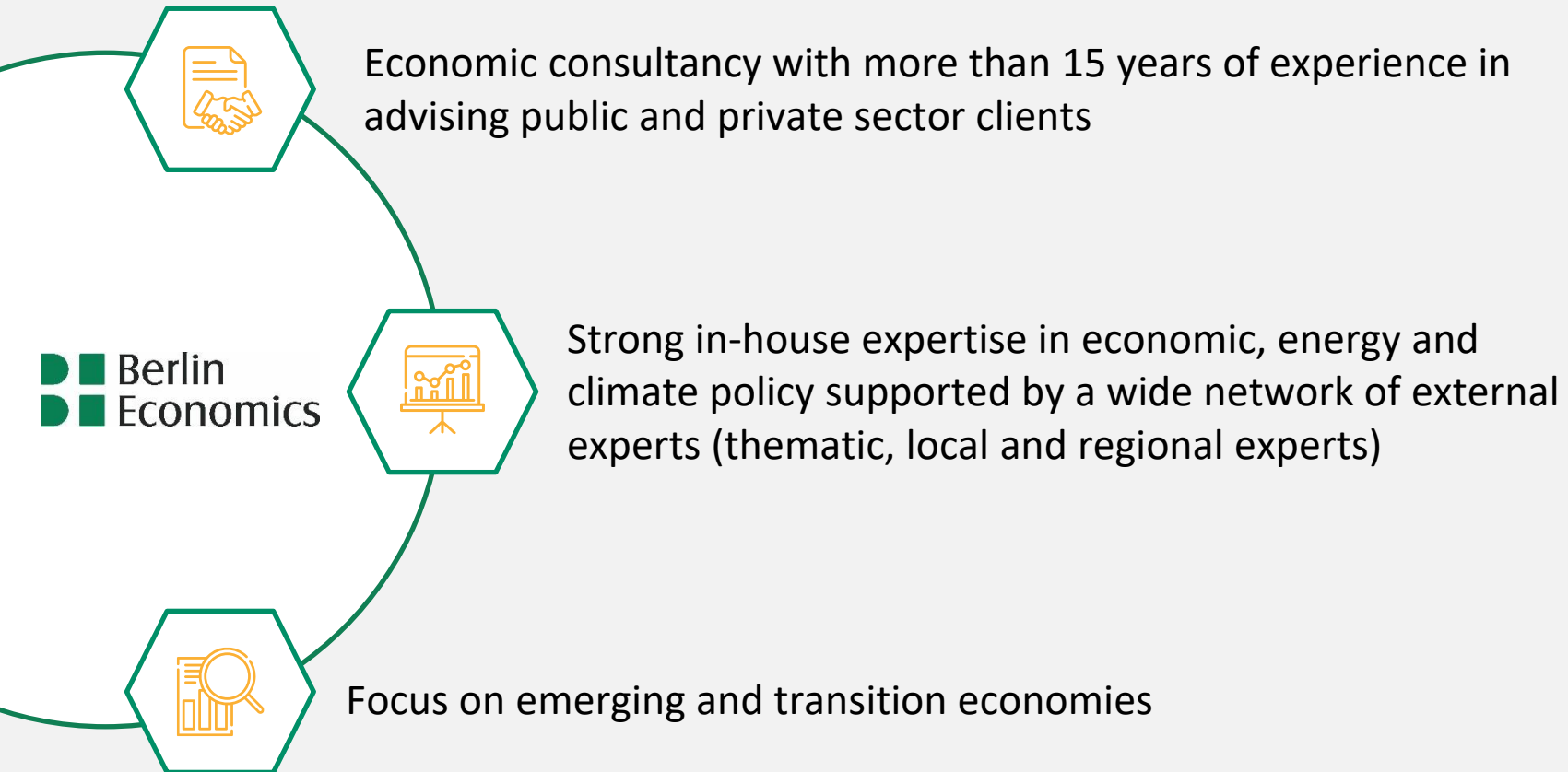


 Berlin  
Economics

Company presentation



# Who we are



# What we do

## Services



**Policy analysis and design**



**Economic and market monitoring**



**Modelling**



**Project management**

## Clients

### Governmental authorities



Federal Ministry  
for Economic Affairs  
and Climate Action



Federal Ministry for the  
Environment, Nature Conservation,  
Building and Nuclear Safety

### International Organizations and donors



**WORLD BANK GROUP**

**KFW**  
Bank aus Verantwortung



**OECD**  
BETTER POLICIES FOR BETTER LIVES



**European  
Commission**

### Bilateral agencies

**giz**

Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

**dena**  
Deutsche Energie-Agentur

## ECONOMIC POLICY



Macroeconomic  
Forecasting



Investment Attraction  
and SME Development



Economic Conflict  
Research



Digitalisation



Financial Markets



International Trade  
and Regional  
Integration



Public Finance



Labour Market  
and Migration



Governance



Agro-Economics

## ENERGY AND CLIMATE



Decarbonization and  
Climate Strategies



Energy Systems  
Modelling



Modelling of  
CO<sub>2</sub> emissions



Green  
financing

# Regions covered

## Europe

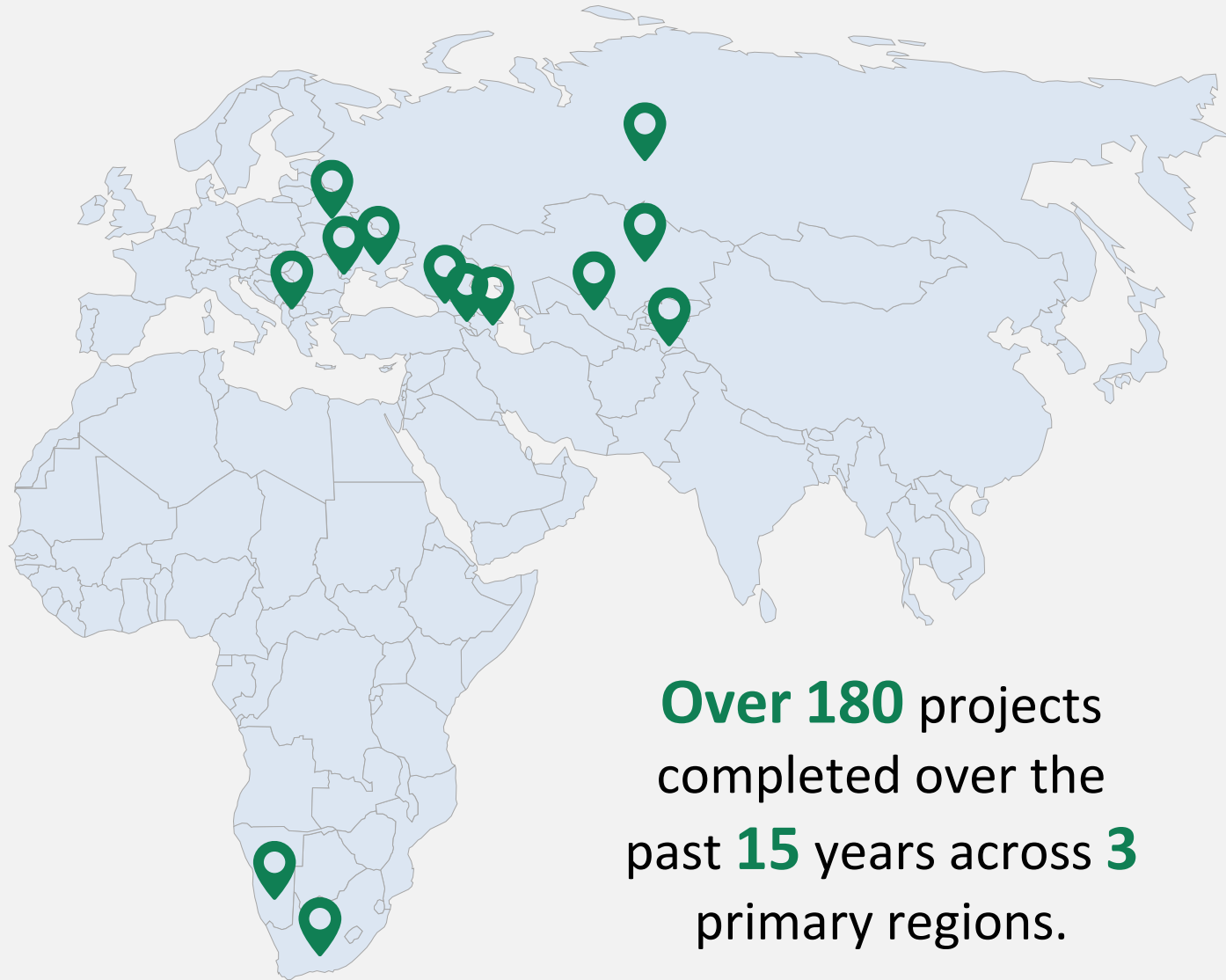
Ukraine  
Moldova  
Kosovo  
Belarus

## Caucasus and Central Asia

Georgia  
Uzbekistan  
Armenia  
Kazakhstan  
Azerbaijan  
Tajikistan  
Russia

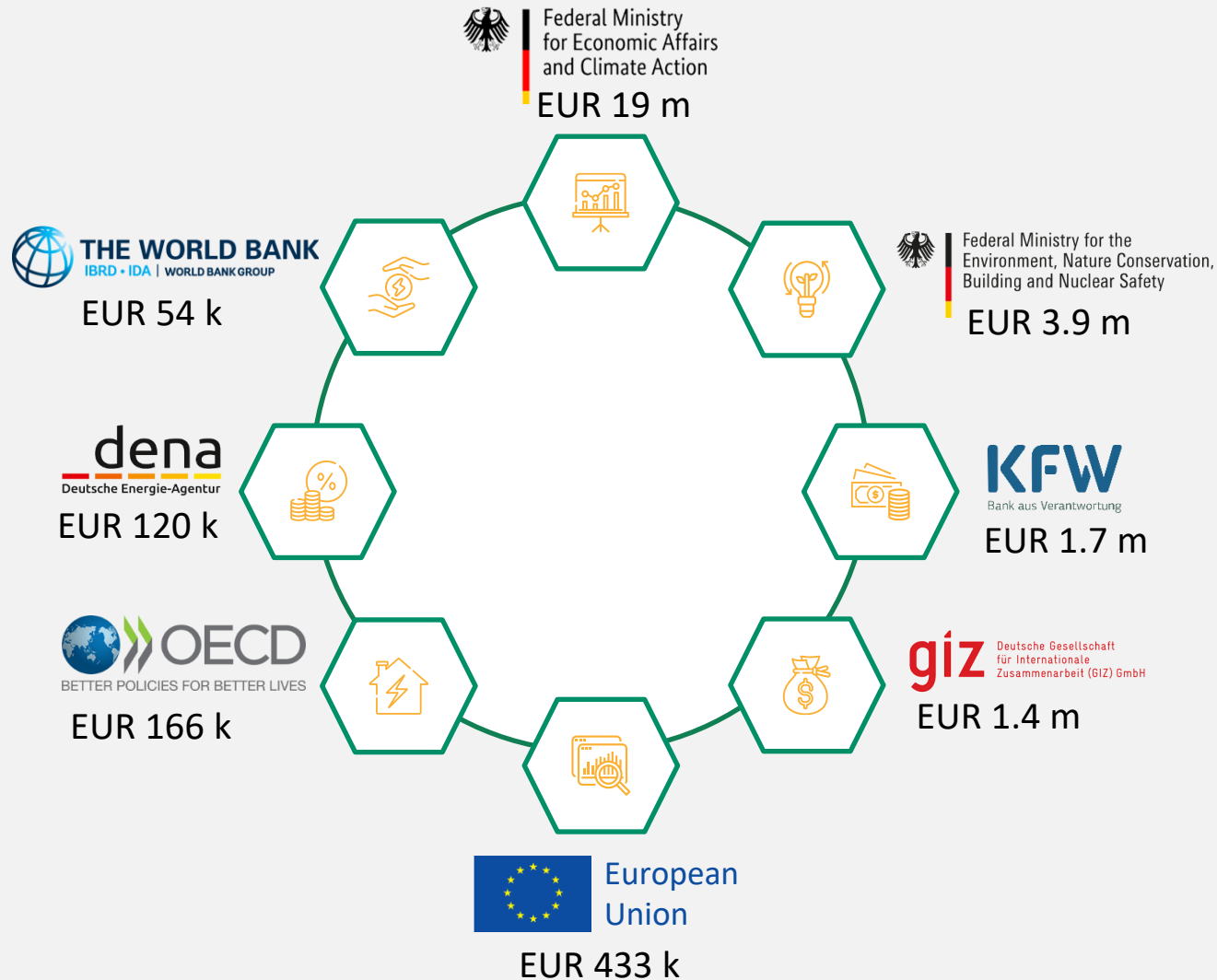
## Africa

South Africa  
Namibia



**Over 180** projects  
completed over the  
past **15** years across **3**  
primary regions.

# Key clients and projects' portfolio



# German Economic Team (GET)

**Advising governments of seven transition countries on the design of economic policy reform processes and sustainable development of their economic framework**





# GET: Outputs examples

## Our products



Advisory work at  
the highest level



Newsletters



Public  
Events



Regular sector  
monitors

## Sample outputs

- Ukraine: *"The banking sector in times of war: current situation and challenges", "Russia's invasion of Ukraine - implication for grain markets and food security", "Digital transformation of the economy in Ukraine"* and many others
- Moldova: *"Inflation in Moldova. Economic implications and policy response", "Gas price shock in Moldova: Compensation schemes for protecting the population"* and many others
- Kosovo: *"Defining target groups for investment attraction measures"* and many others
- Georgia: *"Assessing the cost and potential for Green Hydrogen Production", "Development of cryptomining between 2018-2021"* and many others
- Armenia: *"National E-procurement reform"* and many others
- Uzbekistan: *"Agricultural policy in Uzbekistan. Challenges and priorities"* and many others

## Partners and Beneficiaries



Deutsch-Ukrainische  
Industrie- und Handelskammer  
Німецько-Українська  
промислово-торговельна палата



საქართველოს ეროვნული ბანკი  
National Bank of Georgia



Banca  
Națională  
a Moldovei



National Bank  
of Ukraine



CENTRE  
FOR ECONOMIC  
STRATEGY



MINISTRY OF ECONOMY OF THE  
REPUBLIC OF ARMENIA



**The Institute**  
For Economic Research  
and Policy Consulting



Ministry  
of Energy  
of Ukraine



KYIV SCHOOL  
OF ECONOMICS



# Low Carbon Ukraine (LCU)

**Supporting the Ukrainian government with demand-driven analysis and policy proposals to transition towards a low-carbon economy**



## Our products



Electricity  
monitors



Newsletters



Public  
Events



Advisory at the  
highest level

## Selected outputs

- Economic reasons for a green reconstruction programme for Ukraine
- Ukraine's power plant park: Optimal configuration in 2032 and investment needs in the transition phase
- Implementing Ukraine's NDC goals with a comprehensive CO<sub>2</sub> price
- Implementing the National Emissions Reduction Plan (NERP)
- Towards a decarbonisation of Ukraine's steel sector
- Promoting structural change in Ukrainian coal regions

## Partners and Beneficiaries



Federal Ministry for the  
Environment, Nature Conservation,  
Building and Nuclear Safety



Ministry  
of Energy  
of Ukraine



Ministry  
Of Environmental Protection  
and Natural Resources  
Of Ukraine



CEE Bankwatch  
Network



# Leadership team



**Dr Ricardo Giucci**

*Managing Director*

Dr. Giucci serves as a high ranking economic policy advisor in several countries, in particular in Ukraine, Belarus, Germany, Moldova, and Georgia, as well as in the Russian Federation and Azerbaijan. He is the team leader of the German Economic Team, active in Belarus, Georgia, Moldova, Ukraine and Uzbekistan.



**Robert Kirchner**

*Head of Economic Advisory*

Robert focuses on macroeconomics and the financial sector. He is involved in numerous economic policy consulting projects in Eastern Europe, the South Caucasus and Central Asia. He holds an MSc in Economics and Finance from the Warwick Business School.



**Michael von Stackelberg**

*Head of Business Development*

Michael is responsible for acquisition and management of bid processes as well as project management. He has been working in international cooperation for almost 10 years. His professional experience includes working in Ghana on sustainable value chains and on the cross-cutting issue of IT tools and digitalization. He is also a certified EU project manager.

# BE representatives in the media



Robert Kirchner for Deutsche Welle



Dr Ricardo Giucci and  
Robert Kirchner for Euromaidan press



Dr Ricardo Giucci for National Institute  
for Economic Research



## SPIEGEL ONLINE

Robert Kirchner quotes for Spiegel  
Online



## Frankfurter Allgemeine

Robert Kirchner quotes for Frankfurter  
Allgemeine Zeitung



## Handelsblatt

Robert Kirchner quotes for  
Handelsblatt





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Facebook: [@BE.Berlin.Economics](https://facebook.com/BE.Berlin.Economics)